

Noemi Pace
Curriculum vitae

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Current Position

- Assistant Professor (Tenure-Track Position), Department of Economics, University Ca' Foscari of Venice (since 11/2009)
- Economist (consultant) at Food and Agriculture Organization of the United Nations, HQ

Research Interests

Applied Microeconomics, Experimental Economics, Health Economics, Development Economics

Research Experience

03/2009-10/2009 *Research Fellow*, LUISS University (Italy), Department of Economics and Management.

01/2008-02/2009 *Research Fellow*, University College London (UK), Centre for International Health and Development.

02/2006 – 07/2007 Visiting Scholar, Center for Health Policy, Stanford University (USA)

09/2006-07/2007 *Research Analyst* in Acumen LLC, Burlingame (USA).

07/2004-09/2004 Internship at The United Nations Industrial Development Organization (UNIDO), Amman (Jordan).

02/2004-06/2004 Tutor of the Master of Science in *Development Economics and International Cooperation*, University of Rome Tor Vergata (Italy)

Education

2004 - 2008 PhD in Economic Theory and Institution, University of Rome Tor Vergata. Thesis title: Essays on Health Economics.

02/2006 – 07/2007 Stanford University, courses attended: Advanced Econometrics (Economics), Limited Dependent Variables (Economics), Cost-Benefit Analysis (Graduate Business School), Impact Evaluation of Health Outcomes (Center for Health Policy).

2003 - 2004 Master of Science in Development Economics and International Cooperation, University of Rome Tor Vergata. Thesis title: "Small and Medium Enterprises in Developing Countries". Grade Point Average 29/30, Final Mark 110/110.

1999 - 2003 BA (Laurea) in Economics, 110/110 cum laude, University of Rome Tor Vergata. Thesis title: "Fertility and economic growth: theory and empirical analysis of causal links".

2002 Erasmus Programme, John Moores University, Liverpool (UK).

Honors and Scholarships

- 2018 – “National Scientific Habilitation” for Associate professorship:
 - Economics (SC 13/A1)
 - Economic Policy (SC 13/A2)
 - Public Economics (SC 13/A3)
- 2008-current Stanford Health Policy Adjunct Associate, Centre for Health Policy and Centre for Primary Care and Outcomes Research (CHP/PCOR), Stanford University USA
- 2017-current Fellow at the Centre for Global Health Economics, University College London (UCL), UK.
- 2013-current Research fellow at the Center for Economic and International Studies (CEIS) at University of Tor Vergata, IT.
- 2004-2007 Ph.D. scholarship for completion of the programme at University of Rome Tor Vergata in Economic Theory and Institutions.
- 2002 Socrates-Erasmus Scholarship, John Moores University, Liverpool UK.

Description of the research activities and scientific achievements

My research activity focuses on the empirical investigation of individual decision-making and social interactions, and on the effects of public policies on these behaviours. Since my PhD program I tried to combine standard techniques of micro data analysis with experimental studies, to ultimately design and implement field experiments.

The research activity carried out during the PhD course concerned topics of Health Economics widely discussed in United States and Europe. The results of the research activity, for which the period spent as visiting scholar at Stanford University was extremely relevant, are presented in three papers. The first paper, published in *Economics and Human Biology* [n. 22, see list below], examines the relationship between obesity and wage in nine European countries. The second paper, published in

the book NBER Economics Aspects of Obesity [27], analyzes from a theoretical and empirical point of view the problem of moral hazard related to the US public health insurance. The third paper is a cost-benefit analysis of strategies used to involve and retain in care marginalized HIV-infected individuals in the US.

The subsequent research activity took place during the post-doctoral period at the Institute for Global Health at University College London (UK) where I have conducted studies on the health system equity and on the role of family and social networks in the use of health services in developing countries. The research activity conducted during this study period is published in BMC Public Health [18], Lancet [20, 21], International Health [19], and Health Economics, Policy and Law [3].

After the post-doctoral studies, I received for eight month a research fellowship from LUISS University in Rome. In this period, together with the research activity in Health Economics, I have expanded my field of research to Experimental Economics, with particular focus on economic decision making under risk and uncertainty. In addition to deepening the theoretical bases on the subject, I gained experience in the field personally conducting experiments in two laboratories, namely CESARE in LUISS and EXEC at the University of York (UK). The studies conducted in LUISS are published in the Journal of Risk and Uncertainty [12], Applied Economics Letters [11], and Theory and Decision [13].

Since I joined Ca' Foscari University, my research activity continued in both Health Economics and Experimental Economics. The *trait d'union* of the two fields of research is the experimental nature of the studies conducted. In the field of Health Economics, I focused on the impacts of natural experiments conducted in the health systems in developing countries. The studies conducted in this field of research are published in China Economic Review [10], Health Economics Review [9] and International Review of Financial Analysis [14]. In the field of Experimental Economics, I continued my studies on economic decision making under risk and uncertainty and on bounded rationality. The research conducted is published in Theory and Decision [4, 6, 8] and Small Business Economics [7]. Currently, my research activity focuses on the elicitation of individuals' attitudes towards risk through the implementation of laboratory experiments in the field. Through a scientific collaboration with the Food and Agriculture Organization (FAO) of the United Nations, I have conducted field experiments to understand whether social protection programs and agricultural and financial programs in developing countries affect individual attitudes toward risks and therefore changes livelihood strategies. This research interest already produced results in terms of publications on Population and Development Review [1], Journal of Development Studies [5] and Journal of African Economies [2].

My publications are almost all the result of collaborations with international co-authors. In most of the publications my individual input has been equal to that of my co-authors. In the publications on Lancet [20, 21], Journal of Development Studies [5], Journal of African Economies [2] and [29, 30, 31] I'm first author: I defined the research questions and the theoretical model, I conducted the empirical analysis and wrote the manuscript. In my publication on Health Economics, Policy and Law [3] I'm second author: I contributed to the definition of the research question and I have conducted the empirical analysis and the drafting of the manuscript together with the first author.

The total number of citations, also by publication, and the H-index are available on my google scholar account: <https://scholar.google.it/citations?user=t5jrBJYAAAAJ&hl=en>

Publications

Publications in refereed journals

- [1] “Cash Transfers and Gender Differentials in Child Schooling and Labor: Evidence from the Lesotho Child Grants Programme” (with A. Sebastian, A.P. Dela Ocampo, O. Niang, S. Daidone, B. Davis, L. Pellerano), **Population and Development Review**, *forthcoming* (2018)
- [2] “Shaping cash transfer impacts through “soft-conditions”: evidence from Lesotho” (with S. Daidone, B. Davis, L. Pellerano), **Journal of African Economies**, *forthcoming* (2018).
- [3] “Family Networks and Healthy Behaviour: Evidence from Nepal” (with J. Skordis, M. Vera-Hernandez, I. Rasul, E. Fitzsimons, D. Osrin, D. Manandhar, A. Costello), **Health Economics, Policy and Law**, Vol. 22, pp. 1-18. (2018).
- [4] “Behavioral Patterns and Reduction of Sub-Optimality: An Experimental Choice Analysis” (with D. Di Cagno, A. Galliera; W. Güth), **Theory and Decision**, Vol. 85, pp. 151-177 (2018).
- [5] “One plus one can be greater than two: evaluating synergies of development programmes in Malawi” (with S. Daidone, B. Davis, R. Pickmans, S. Handa, M. Knowles), **Journal of Development Studies**, Vol. 54, pp. 2023-2060 (2017).
- [6] “(Sub) Optimality and (Non) Optimal Satisficing in Risky Decision Experiments” (with D. Di Cagno, A. Galliera, W. Güth, F. Marzo), **Theory and Decision**, Vol. 83, pp. 195-243 (2017).
- [7] “Experience and Gender Effects in Acquisition Experiment with Value Messages” (with D. Di Cagno, A. Galliera, W. Guth, N. Pace, L. Panaccione), **Small Business Economics**. Vol. 48, pp. 71-97 (2016).
- [8] “Make-Up and Suspicion in bargaining with cheap talk. An experiment controlling for gender and gender constellation” (with D. Di Cagno, A. Galliera, W. Guth, L. Panaccione), **Theory and Decision** Vol. 80 (3), pp. 463-471 (2016).
- [9] “Extending health insurance in Ghana: effects of the National Health Insurance Scheme on maternity care” (with A. Brugiavini), **Health Economics Review** Vol. 6, pp. 1-10 (2016).
- [10] “The health care system reform in China: Effects on out-of-pocket expenses and saving” (with V. Atella and A. Brugiavini), **China Economic Review** Vol. 34, pp 182-195 (2015).
- [11] “The Explanatory and Predictive Power of Non Two-Stage-Probability Theories of Decision Making Under Ambiguity” (with J. Hey), **Journal of Risk and Uncertainty**, Vol. 49(1), pp 1-29 (2014).

[12] “Changes in Individual and/or aggregate?” (with J. Hey), **Applied Economics Letters**, Vol. 22, pp 180-183 (2014).

[13] “Eliciting ambiguity aversion in unknown and in compound lotteries: a smooth ambiguity model experimental study” (with G. Attanasi, C. Gollier and A. Montesano), **Theory and Decision**, Vol. 77, pp. 485-530 (2014).

[14] “Health status and portfolio choice: is their relationship economically relevant?” (with S. Bressan and L. Pelizzon), **International Review of Financial Analysis**, Vol.32, pp. 109-122 (2014).

[15] “Human resource management and productivity in the Trust Game Corporation” (with L. Becchetti and G. Gianfreda), **International Review of Economics**, Vol. 59, pp. 3-20 (2012).

[16] “Le discriminazioni retributive: un approccio giuridico ed economico” (with S. Foffano), **Lavoro e Diritto**, Vol. 4, pp. 663-688 (2012).

[17] “Health Status and Portfolio Choice: Does feeling better affect your attitude towards risk?” (with L. Pelizzon and S. Bressan), in **Geneva Association Information Newsletter: Health and Ageing**, Geneva, The Geneva Association , Vol. 26, pp. 9-13 (2012).

[18] “Maternal and Neonatal Health Expenditure in Mumbai Slums, India: A Cross Sectional Study” (with J. Skordis-Worrall, U. Bapat, S. Das, N. Shah More, W. Joshi, A. Pulkki-Brannstrom, D. Osrin), **BMC Public Health**, Vol. 11:150, pp. 1-12 (2011).

[19] “Food commodity derivatives: a new cause of malnutrition?” (with A. Seal and A. Costello), **Lancet**, Vol. 371, pp.1648-1650 (2008).

[20] “Futures and food prices -- Authors' reply” (with A. Seal and A. Costello), **Lancet**, Vol. 372, pp.628-629 (2008).

[21] “Are Employers discriminating with respect to weight? European Evidence using Quantile Regression” (with V. Atella and D. Vuri), **Economics and Human Biology**, Vol. 6, issue 3, pp.305-329 (2008).

[22] “Understanding how women's groups improve maternal and newborn health in Makwanpur, Nepal: a qualitative study” (with J. Morrison, R. Thapa, S. Hartley, D. Osrin, M. Manandhar, K. Tumbahangphe, R. Neupane, B. Budhathoki, A. Sen, D.S. Manandhar, A. Costello), **International Health**, Vol. 2, issue 1, pp.25-35 (2010).

Articles published in books

[23] “Is there a European land of opportunity? Cross-country differences in intergenerational mobility in 14 European countries and Israel” (with L. Antonova, L. Aranda, E. Havari) in **Ageing in Europe Supporting Policies for an Inclusive Society**, De Gruyter, pp. 209-222.

[24] “The Chinese health care system reforms and household saving patterns: some stylized facts” (with V. Atella, A. Brugiavini, and H. Chen). In “**The Globalisation of Chinese Business: Implications for Multinational Investors**”, Chandos Publishing, Oxford (2014).

[25] “Crisi economica e riduzione del reddito: effetti sullo stato di salute” (in Italian - with E. Croda). In Rizzi and Zantomio **Analisi e strumenti di politica sociale**, Edizione Ca’ Foscari Collana Politiche Sociali Studi e Ricerche (2013).

[26] “Riforme nel settore sanitario in Cina: rassegna degli effetti sulla domanda di cure sanitarie, spese out-of-pocket e risparmio familiare” (in Italian). In Rizzi and Zantomio **Analisi e strumenti di politica sociale**, Edizione Ca’ Foscari Collana Politiche Sociali Studi e Ricerche (2013).

[27] “Does Health Insurance Make you Fat?” (with J. Bhattacharya, K. Bundorf, and N. Sood), **NBER book Economic Aspects of Obesity** (M. Grossman and N. Mocan eds.). University of Chicago Press (2011).

[28] “Corporate Trust Game in Modern Knowledge Economies” (with L. Becchetti) in **Corporate Social Responsibility and Corporate Governance: the contribution of economic theory and related disciplines** (L. Sacconi, M. Blair, E. Freeman, A. Vercelli eds.) (2011). Palgrave Macmillan.

Working Papers

[29] “Mediation analysis of the impact of the Zimbabwe Harmonized Social Cash Transfer Programme on Food Security and Nutrition” (with A. Sebastian, S. Daidone, B. Davis). *Revise & Resubmit at Food Policy* (2018).

[30] “Making the right livelihood choice: how do cash transfers help?” (with A. Sebastian, S. Daidone, B. Davis, M.A. Ruvalcaba, A.P. Dela O Campos). *Submitted* (2018).

[31] “The Social Cash Transfer Programme and Farm Input Subsidy Programme in Malawi: complementary instruments for increasing consumption and productive activities” (with S. Daidone, B. Davis, S. Handa, M. Knowles, R. Pickmans). FAO Working paper.

[32] “Disentangling risk aversion from ambiguity aversion in unknown and in compound lotteries: A KMM Experimental Approach” (with G. Attanasi, C. Gollier and A. Montesano), Working Papers Department of Economics, University Ca’ Foscari of Venice, vol. 23, pp 1-48.

[33] “Does Health Insurance Make you Fat?” (with J. Bhattacharya, K. Bundorf, and N. Sood), NBER Working Paper 15163 (2009).

[34] “Are employers discriminating with respect to weight? European Evidence using Quantile Regression” (with V. Atella and D. Vuri), CEIS Research Paper 123/2008, University of Rome Tor Vergata (2008).

Teaching Experience

2017-2018 Instructor of Introduction to Economics (Undergraduate – U), University Ca' Foscari of Venice.

2017-2018 Instructor of Political Economy of Development (U), with F. Ferrante, LUISS University.

2017-2018 Instructor of Evaluation of Individual Interventions (Graduate – G), Master in Analysis and Design of Social Protection Systems, University of Applied Sciences, Bonn-Rhein-Sieg.

2016-2017 Instructor of Introduction to Economics (U), University Ca' Foscari of Venice.

2016-2017 Instructor of Evaluation of Individual Interventions (Graduate – G), Master in Analysis and Design of Social Protection Systems, University of Applied Sciences, Bonn-Rhein-Sieg.

2015-2016 Instructor of Microeconomics (U), University Ca' Foscari of Venice.

2015-2016 Instructor of Political Economy of Development (U), with F. Ferrante, LUISS University.

2015-2016 Instructor of Economics of Information (G), with D. Di Cagno, LUISS University.

2014-2015 Instructor of Macroeconomics (U), University Ca' Foscari of Venice

2013-2014 Instructor of the course “The Gender Wage Gap and Job Discrimination” (U and G), Ca' Foscari-Harvard Summer School.

2013-2014 Instructor of Microeconomics (U), University Ca' Foscari of Venice.

2013-2014 Instructor of Economics of Information (G), with P. Paiardini, LUISS University.

2012-2013 Instructor of Microeconomics (U), University Ca' Foscari of Venice.

2012-2013 Instructor of Economics of Information (G), with D. Di Cagno, LUISS University.

2011-2012 Instructor of Microeconomics (U), University Ca' Foscari of Venice.

2010-2011 Instructor of Microeconomics (U), University Ca' Foscari of Venice.

2009-2010 Instructor of Microeconomics (U), University Ca' Foscari of Venice.

2009 Instructor of International Health Economics (G). University of Rome Tor Vergata.

Works in Progress

- Investigation of non-standard theories of economic behavior under risk and ambiguity.
- Field Experiments in Developing Countries.
- Impact of social protection interventions on food security and nutrition in Developing Countries.
- Experimental analysis of gender differences in risk attitude, negotiation and bargaining.

Seminars and Conference Presentations

2018 12th IMPRS Uncertainty Topics Workshop, LUISS University, Rome, 24-28 September.

2018 Foundation of Utility Theory, University of York, 25-28 June.

2017 UNU-WIDER Conference on Public Economics for Development, Maputo, Mozambique, 5-7 July.

2017 Annual World Bank Conference on Africa (ABCA 2017) – University of Berkeley, 1-2 June.

2017 UNU-WIDER Conference on Public Economics for Development 5-7 July.

2017 CSAE Conference on Development in Africa, Oxford University, 19-21 March.

2017 International Health Policy Conference, London School of Economics, 16-19 Feb.

2016 International Meeting on Experimental and Behavioral Economics and Social Sciences (IMEBESS), Rome.

2014 Conference on China After 35 Years of Economic Transition, London Metropolitan University, 8-9 May 2014.

2014 International Meeting on Experimental and Behavioral Social Sciences, University of Oxford, 10-12 April.

2014 5th Southern Europe Experimentalists Meeting, Sesimbra, Lisbon Region, 30 Jan.-1 Feb.

2014 XIX Convegno di Economia Sanitaria, 27-28 Oct, Venice.

2013 Alhambra Experimental Workshop, Rome, 3-4 Oct.

2013 International Meeting on Experimental and Behavioral Economics (IMEBE), Madrid.

2013 QED Jamboree, University of Vienna, Vienna 2-4 May.

2012 SHARE Users' Conference, Venice, 28-29 June

2012 QED Jamboree, University of Copenhagen, 4-5 May

2012 SHARE Wave 5 Meeting, Brixen, 22-23 March

2012 International Meeting on Experimental and Behavioral Economics (IMEBE), Castellòn, Spain

2012 NETSPAR Pension Workshop, Amsterdam

2011 ESA European Conference, Luxembourg, 14-17 September

2011 8th World Health Congress on Health Economics (iHEA), Transforming Health & Economics, 10-13 July, Toronto (Canada).

2011 International Economic Science Association (ESA) Conference, 7-10 July, Chicago (US).

2010 Foundation in Utility Theory (FUR) Conference, 15-18 June, Newcastle (UK).

2010 ERD Regional Conference on "Promoting Resilience through Social Protection in Sub-Saharan Africa", 25-27 June, Dakar (Senegal).

2009 7th World Health Congress on Health Economics (iHEA), 12-15 July, Beijing (PRC)

2008 European Conference on Health Economics, 23-26 July, Rome (IT).

2008 Centre for International Health and Development, University College London, 12 November, London, (UK).

2007 Center for Health Policy, Stanford University, 17 July, Stanford (US).

2006 Marie Curie Conference CORE, Fondazione Eni Enrico Mattei, 22-23 June, Milan (IT).

Funding Information [grants as Investigator]

- 02/2013 to 01/2016. Progetto di Rilevante Interesse Nazionale (PRIN) "L'impatto economico dell'invecchiamento della popolazione in Europa". PROTOCOL: 2010T8XAXB_001

- 01/2011 to 12/2015. European Project VII PQ "Survey for Health, Ageing and Retirement in Europe (SHARE)". Website project: <http://www.share-project.org/>

- 01/2009 to 12/2013. European Project VII PQ "Survey for Health, Ageing and Retirement in Europe (SHARE) – M4". Website project: <http://www.share-project.org/>

- 09/2008 to 09/2010. Progetto di Rilevante Interesse Nazionale (PRIN) "Il costo dei figli nei modelli di scelta collettiva: costo di accrescimento, scelte di fertilità e stima della povertà dei bambini". PROTOCOL: 2007S8JLFN_004

Other professional activities

- Member of Ca' Foscari Economics PhD faculty board member
- Supervisor of several undergraduate dissertations and Master thesis at University of Venice
- Referee for: *Journal of Risk and Uncertainty, Economic Journal, World Development, Canadian Journal of Economics, Social Science and Medicine, Applied Economics, China Economic Review, Bulletin of Economic Research, Economics of Education, Health Economics, Health Policy and Planning, Labour, PlosOne, Research in Economics.*